



Robert Herjavec

Topics

Business and Management, Motivational Speakers, Science and Technology

Travels From

Canada

Bio

Robert Herjavec is one of North America's most recognizable business leaders. Born in Eastern Europe, he arrived to North America on a boat with his parents after escaping Communism in the former Yugoslavia. From delivering newspapers and waiting tables to launching a computer company from his basement, his drive to achieve has led him to the fulfillment of a better life for himself and his family.

A dynamic entrepreneur, Robert has built and sold several IT companies to major players such as AT&T. In 2003, Robert founded Herjavec Group, and it quickly became one of North America's fastest-growing technology companies. Today, Herjavec Group is recognized as a global leader in information security specializing in managed security services, compliance, incident response, and remediation efforts for enterprise-level organizations.

His inspiring books, *Driven* and *The Will to Win*, were simultaneously Top 10 Bestsellers that earned him the title of "Best Selling Author". Robert has released his third book, *You Don't Have to Be a Shark: Creating Your Own Success*. Robert's motivational business advice has received millions of impressions through TV, print, radio, and digital media. He shares his expertise with other entrepreneurs each week as a leading Shark on ABC's Emmy Award-winning hit *Shark Tank*. Robert also placed 6th with partner Kym Johnson, competing for the mirror ball trophy on the popular show, *Dancing with the Stars*.

For the past several years, Robert has competed as Ferrari #007 for Herjavec Group Racing in the Ferrari Challenge North America Series, achieving multiple podiums and winning Rookie of The Year in 2011. To Robert, running a business is a lot like one of his greatest passions, racing cars. He believes, "You have to stay laser-focused when driving a car over 200 miles an hour, and the same approach is required when growing a business in today's world of rapidly changing technology."

SPEECHES

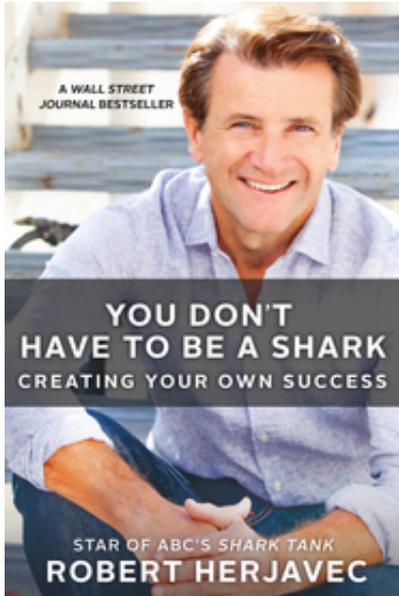
The Interview See what happens when the tables turn on entrepreneur Robert Herjavec, Founder and CEO of Herjavec Group, when he finds himself in the hot seat answering questions on business trends, entrepreneurship and revealing a few secrets from inside the Shark Tank.

Fast, Forward, & Focused Technology is constantly transforming, creating new possibilities and risks in the business world. Dynamic IT entrepreneur and Founder & CEO of Herjavec Group, Robert Herjavec, will explore evolving technology trends, and the rising cyber security threats we face personally and professionally on a daily basis. He will reveal a few secrets from inside the Shark Tank and inspire anyone willing to keep up in a fast-moving world.

The Will to Win Anyone can succeed, as long as they're willing to take chances, take control of their future and stay true to their vision. Dynamic IT entrepreneur and Founder & CEO of Herjavec Group, Robert Herjavec, reveals the secrets and sales tips that took him from waiting tables to growing his nascent technology company into a world-class conglomerate. He shares life principles that are as valuable in the living room as they are in the boardroom.

Identity and Access Management (IAM) Compromised authentication has led to the majority of data breaches in large enterprises. How to stay afloat among all the sea of data companies collect? Dynamic IT entrepreneur and Founder & CEO of Herjavec Group, Robert Herjavec, will share his tips on how to safeguard user identities and how an identity and Access Management program is pivotal to supporting digital transformation in order to drive identity effectiveness in any organization.

BOOKS



HARDCOVER

[YOU DON'T HAVE TO BE A SHARK](#) Creating
Your Own Success

St. Martin's Press

From bestselling author and *Shark Tank* star Robert Herjavec comes a business book in which he transcends the business world, helping us all learn the art of persuasion in order to get ahead in our personal and professional lives.

REVIEWS: “Thrilling to see @robertherjavec speaking at #Catalyst2015”
—@alyshiabestard

“#Smallbiz #WordsOfWisdom from @robertherjavec ‘You can make a big impact from being small.’
#SBW2015 #DreamSmallBiz #smallbusinessrevolution”
—@smbizrevolution

“Expert advice to put you on the right path to entrepreneurial success.”

—@smallBizzBrian

“@robertherjavec thank you for motivating all of us! Your story is a great example of what consistent effort and belief in self can achieve!”

—@CompleteVipServ

Praise for *You Don't Have to Be a Shark* "Robert Herjavec's journey proves that with hard work, perseverance and the ability to sell yourself, anyone can create their own success."

- Daymond John

"*You Don't Have To Be A Shark* is packed with stellar advice from page 1 onwards! It's a must-read for both budding and saavy entrepreneurs alike"

– Barbara Corcoran

"Sales skills aren't just for business and this book will show you how to sell yourself in all the ways that matter!"

- Carson Kressley

"When you operate as a team you always have to find ways to create your own success. In *You Don't Have To Be A Shark*, Robert reveals tips to help you win in the moments when sales matter most."

- Richard Griffin III